

P.O.A.T.R.I. Board Director Application & Resume

This application and resume consist of three sections:

- Section 1: Basic Candidate Information
- Section 2: Skills and experience
- Section 3: Candidate Positions on Ranch Operations and Director Responsibilities

The purpose of these questions is to provide enough information for the Membership to make an informed decision when voting to fill the 2012 vacancies. This is a Microsoft Word document. Please type in your answers after each question. When completed please email this document to President@Poatri.org . If you are not able to email this document you may mail a printed copy to Director Application, POATRI, P.O. Box 638, Terlingua, TX 79852. **Your completed application must be received at the POATRI office no later than 5 pm, Friday, October 28, 2011.**

Section 1: Candidate Information: Question #1 is *required* information.)

1. Name: John E Gray
 - Phone Numbers: Home: 325-247-4083 Cell: 325-248-3304
 - Email Address: johnelmergray@gmail.com
 - Address: 309 E COLLEGE
 - City, State, Zip Code: LLANO, TX 78643
 - Tract No: 6819
2. How long have you been a Terlingua Ranch owner?
Since June 4, 2010.
3. To what degree have you been involved with Terlingua Ranch & POATRI?
Since I've been a property owner, I've attended every quarterly meeting I could make. I've also served on the Budget and Finance Committee since July 2011.
4. Education Level/Degrees: BA, MA
 - Major Subject/Course: Govt/Hist
 - Name of School Attended: University of Texas Austin
5. Current or Last Employer or brief resume describing yourself:
I retired last summer from state government service with the Texas Department of State Health Services. I was a database manager, data analyst, disease surveillance specialist, customer service team leader, and also developed instruction manuals and other training materials.
6. Are you related to, or have a business or professional association with, any current board member? (yes or no): NO
 - If Yes, please explain:
7. Have you read the POATRI Expectations and do you feel you can fulfill these? (yes or no): YES
8. Will you be willing to sign the POATRI Director Code of Ethics and Standards of Conduct? (yes or no): YES

Section 2: Candidate Skills, Contributions and Experience – Use the sub-questions to provide answers to the following questions: (Please limit your answers to 100 words or less.)

1. Mission:

- What is your specific interest in serving on the Board of POATRI?

I believe Terlingua Ranch offers a unique opportunity for persons of average means to own and experience the terrain, wildlife, and tranquility of the Chihuahuan Desert. I would like to make a positive contribution to preserving these assets for current and future generations.

- Do you have particular ranch committees in which you are interested or particular areas of concern relating to ranch operations?

I'm currently serving on the Budget and Finance Committee. The budget reflects our priorities and is the blueprint for how the ranch is managed. I would like to continue in this area. I believe members will have enhanced confidence in the Association when they can see their dues are spent prudently, effectively, and transparently.

2. Experience:

- What skills or expertise can you offer to the Board of POATRI?

I have 14 years of recent experience in data management, data analysis, data quality, customer service, hiring procedures, and team leadership. I'm familiar with several database management systems, spreadsheets, and presentation software.

- What specific experience do you have with reading and interpreting financial statements? The budgeting process?

My experience this year on the Budget and Finance Committee has given me extensive exposure to current and historical POATRI financial statements. This committee assignment has also allowed me to work on budget projections through the end of 2011.

3. Board Member Role

- What previous/current board service, leadership or volunteer experience do you have?
None except as noted above.

Section 3: Candidate Positions on POATRI Ranch Operations and Director Responsibility

1. Please discuss your suggestions/goals relating to the 4 major areas of ranch operation shown below? (200 word limit for entire answer)

- a. Financial strategies such as assessment collection and budget planning and oversight:

I want to see membership in good standing increase to at least 75% in 3 years. The top priority in accomplishing this goal is to demonstrate that our budgets are realistic, achievable, and verifiable. Efficient operations and excellent customer service will provide incentives for members to honor their financial obligation to POATRI.

b. Road Rehabilitation programs:

Continuing our current efforts to crown and improve drainage on the roads should reduce rutting, grading frequency, and costs. Acquiring a water truck for maintaining the last 3 unpaved miles to the lodge will help alleviate roughness on this important stretch. Improving this section will benefit members and showcase our road rehabilitation program.

c. Use of the Lodge facilities:

These facilities show off our special environment and produce supplemental income. They are an important asset for POATRI. When owners and tourists, who are prospective owners, visit Terlingua Ranch, it's important they have a destination that offers information, food, water, and a variety of accommodations. I support continued, incremental improvements for these facilities.

d. Property Owner Communications and other communications:

The POATRI website and newsletter are important channels of communication to members, potential members, and visitors. I consider one overlooked value to the newsletter is that it provides a historical record of the ranch. Increasing electronic delivery of the newsletter would offer substantial savings in mailing expenses.

2. What is your understanding of your ethical and fiduciary responsibilities if a member of the POATRI Board of Directors? (100 word limit)

It's essential that membership has a high level of confidence in their directors' ethics and abilities even when they disagree with their positions. A director shouldn't use their office to seek benefits or services for themselves or others that are unavailable to the general membership. Management, staff, vendors, customers, and property owners should be treated fairly and respectfully. Confidential information should be guarded. Board members should serve as examples for how all members of the Association conduct themselves. It's a critical responsibility of the directors to see that POATRI monies are spent efficiently, openly, and with an eye to obtaining maximum value.