

P.O.A.T.R.I. Board Director Application & Resume

Section 1: Candidate Information:

1. Name: **Don Ferguson**
 - Phone Number: **210-497-7220**
 - Email Address: **ferguson4628@sbcglobal.net**
 - Address: **1006 Misty Water Lane**
 - City, State, Zip Code: **San Antonio, TX 78260**
 - Tract No: **5203**
2. How long have you been a Terlingua Ranch owner?

Since the the Great Western days, Feb 1972

3. To what degree have you been involved with Terlingua Ranch & POATRI?

I have volunteered numerous times for various committees. I most recently volunteered to serve, without compensation, as interim General Manager until a new General Manager could be selected.

4. Education Level/Degrees:

**Bachelor Degree, Criminal Justice, Southwest Texas State
M.B.A., Procurement, Webster University
Doctoral studies, Management, Nova University**

1. Current or Last Employer or brief resume describing yourself

I spent the first half of my working life in the U.S. Air Force. While in the Air Force my expertise was electronics. I worked in R&D developing Airborne Electronic Countermeasures systems and serving as a Special Investigator/Technical Security Specialist in the Air Force Office of Special Investigations. After retiring from the Air Force I went to work at Southwest Research Institute.

While at Southwest Research Institute I worked in the Automotive Fuels and Lubricants Division as an Instrument Technician, Instrument Shop Supervisor, Export Department Fabrication Supervisor, Instrument Training Supervisor and Computer Procurement Specialist. I worked extensively with diesel engines, gasoline engines, transmissions and all automotive fluids. I was responsible for bidding test equipment projects and functioned as Project Manager for many of those projects. I traveled extensively overseas and was responsible for commissioning Test Equipment installations in numerous foreign countries.

In addition to this I have worked as a Locksmith, Safe-smith, Alarm system specialist, Polygraph repair technician, Forensic Photographer, Photo-lab Specialist and Deputy Sheriff. I taught Scuba Diving for 35 years.

I hold a permanent Texas Peace Officers License.

As far as Terlingua Ranch is concerned we acquired our property from the Great Western Corp. in 1972. In spite of the fact that I sorely disagreed with many of the financial decisions of previous BoDs I have been a faithful financial supporter. Having been here from almost the beginning I believe I could provide objective insight.

2. Are you related to, or have a business or professional association with, any current board member? **NO**
1. Have you read the POATRI Expectations and do you feel you can fulfill these? **YES**
2. Will you be willing to sign the POATRI Director Code of Ethics and Standards of Conduct? **YES**

Section 2: Candidate Skills, Contributions and Experience

1. Mission:
 - What is your specific interest in serving on the Board of POATRI?
 - Do you have particular ranch committees in which you are interested or particular areas of concern relating to ranch operations?

Since the inception of the POATRI I have watched special interests drive the organization into the ground. All of those years I was involved in providing shelter and sustenance for my family and really had neither the time nor the money to contribute toward the organization. I really like some of the changes we have seen since the last BoD election. However, recent actions have prompted my Director Application. I am retired now and have the time to contribute toward an effective POATRI reflecting properly the general will of the membership.

1. Experience:
 - What skills or expertise can you offer to the Board of POATRI?
 - What specific experience do you have with reading and interpreting financial statements? The budgeting process?

See Section 1 Item 5

1. Board Member Role
 - What previous/current board service, leadership or volunteer experience do you have?

NONE- Volunteered a few times; but, was not even given the courtesy of being told I wasn't wanted. I get the distinct feeling that a person with a MBA and a background in Law Enforcement is not desired.

Section 3: Candidate Positions on POATRI Ranch Operations and Director Responsibility

1. Please discuss your suggestions/goals relating to the 4 major areas of ranch operation shown below?

a. Financial strategies such as assessment collection and budget planning and oversight.

Once the pending legal problems are resolved, and the BoD ceases to irritate the membership, I believe open communication will bring back those disenchanted. You will see members start paying their fees. There have been improvements in the past year.

b. Road Rehabilitation programs.

Things are look up with road conditions. There still exist some areas for improvement. Recent changes in the ownership of the Christmas Mountains Property should reduce the work load.

c. Use of the Lodge facilities.

It appears the Lodge facilities are at this time self supporting. However, they are very dated and could use some serious upgrades. I foresee funds becoming available in the near future which could be used to modernize these facilities.

d. Property Owner Communications and other communications.

Why does it take a so long to post minutes of a meeting? Cryptic meeting minutes? What is wrong with posting questions and soliciting solutions from the membership? Communications with the membership has to improve. Things are getting better but we still have a long way to go. Off-cycle meetings of the BoD should be reported immediately. Resumption of the printing of the newsletters has been a move in the right direction.

2. What is your understanding of your ethical and fiduciary responsibilities if a member of the POATRI Board of Directors?

Ethics:

There is most definitely room for improvement. I have noted many instances of equivocation, mendacity and prevarication. It is my position that no member of the BoD should do anything unethical or anything someone might perceive to be unethical. I question the motivation of most of the BoD members concerning the gating lawsuits.

Fiduciary responsibilities:

Do not spend what you do not have!

Never spend other peoples monies like there is no tomorrow!

If you spend a nickle you best have a reason, permission and a receipt!

